

WHY VOLKWEIN'S MUSIC ?

It's time to ask.

Volkwein's Music has been in business for over 125 years. Our dedication to improving the quality of music in Western Pennsylvania is unmatched. However, when it comes to renting an instrument, we know that you have a choice to make. If it's time to ask, we are ready to answer.

Do the math.

It's no shock to us that decisions concerning instrument rental often come down to your bottom line. Let us show you why you get more for your dollar with Volkwein's Music than any other store.

Peace of Mind

When you rent from Volkwein's Music, there are NO additional fees or charges, and all regular maintenance and repairs are covered including replacement due to loss or theft.*

Don't throw your money away.

Volkwein's Music rental program allows the rental customer to accrue 100% of monthly payments toward the purchase of a new instrument. Every dollar spent is a dollar earned.*

**Rental Agreement Terms & Conditions Apply*

Here is an example:

Volkwein's Music Rental Rates:

Total monthly payment for Trumpet rental: **\$20.00**

- regular maintenance, repairs and replacement due to loss or theft are included.
- \$20.00 monthly accrual toward the purchase of a new instrument.

Store B Rates:

Total monthly payment for Trumpet rental: **\$21.00**

- Rental fee: \$18.00
- Optional Maintenance fee (Does NOT include replacement): \$3.00
- \$18.00 monthly accrual toward the purchase of a new instrument.

Store C Rates:

Total monthly payment for Trumpet rental: **\$21.00**

- Rental fee: \$18.00
- Optional Maintenance fee: \$3.00
- \$18.00 monthly accrual toward the purchase of a new instrument.

Total Amount Towards Purchase of a New Trumpet for 36 Month Term:

Volkwein's Music:	Amount Paid: \$744.99	Amount Accrued: \$744.99
Store B:	Amount Paid: \$781.00	Amount Accrued: \$669.00
Store C (enforces limit before 36 mo):	Amount Paid: \$777.00	Amount Accrued: \$595.00

As you can see, in the same 36 month term you spend less, but accrue \$75 / \$149 more with Volkwein's Music than stores B / C respectively. Additionally, with Volkwein's you get better maintenance and repair services as well as replacement coverage. Of course you can choose to decline the optional maintenance fees with stores B & C, but repairs can be expensive and you will almost certainly end up spending far more than you save.

Why pay more, for less? It's time to ask.